

CIFC reported a strong Q4FY26 performance, with profitability supported by a healthy operating metrics and improving margins, partly offset by a management overlay of Rs2bn in credit costs. Disbursements grew ~25% YoY, with AUM expanding ~21% to Rs2.24trn, reflecting strong traction across vehicle finance, MSME, and consumer businesses. Asset quality trends also improved, driven by better collections and repayment behavior. NIM expanded ~40bps YoY, led by lower CoFs, and is expected to sustain at ~8% levels. Opex was stable at ~3-3.1% despite continued investments in branch expansion. Management remained confident of delivering AUM growth of 20-23%, with vehicle finance likely to grow ~18%, mortgage segments (HL/LAP) at ~25-30%, and newer businesses scaling faster on a low base, aided by branch expansion and improving underwriting tools. The management reiterated its guidance of 1.5% credit costs, with pre-tax RoA expected to improve to ~3.5% over the medium term, driven by normalization in credit costs and stable operating metrics. We maintain ADD on CIFC, while revising our Mar-27E TP upwards by ~12% to Rs1,800 (Rs1,600 earlier), implying a FY28E P/B of 3.5x.

All-round strong quarter with improving metrics

CIFC reported a strong Q4FY26, with PAT rising to ~Rs16.4bn (+30% YoY), ahead of ours and consensus estimates, despite being partly impacted by a Rs2bn management overlay in credit costs. Disbursements grew ~25% YoY to ~Rs329bn, while AUM increased ~21% YoY to ~Rs2.43trn, driven by broad-based growth across vehicle finance (~18% YoY), LAP (~26% YoY), and SME/SBPL (~30-45% YoY). CSEL growth remained modest (~4% YoY AUM) due to continued rundown of legacy partnership books, though disbursements picked up sharply (~39% YoY). NIM (reported) improved ~40bps YoY to ~8.4%, aided by lower CoF, and is expected to sustain near ~8% levels. Credit costs moderated ~20bps QoQ to ~1.6%, with overall trends improving across buckets, driven by better collection efficiency and lower early delinquencies. Asset quality improved significantly, with GS3 at ~3.05% and a healthy PCR of ~47.3%.

Reiterates outlook on growth and asset quality

The management reiterated confidence in sustaining AUM growth of ~20-23%, driven by broad-based momentum across segments, aided by branch expansion and improving productivity. On-ground demand remains strong across CV and PV segments, with no visible impact from ongoing geopolitical tensions, while freight/demand indicators held steady into April. Margins are expected to be stable at ~8%, with benefits from higher-yielding segments offsetting any marginal pressure on funding costs. Credit costs are expected to moderate further to ~1.5% on better underwriting, lower early delinquencies, and improving collections, particularly in vehicle finance and CSEL. While the company has built ~Rs2bn overlay as a precaution against potential macro shocks (fuel price volatility, supply disruptions), the management sees no incremental stress and expects RoTA to improve toward ~3.5% over the medium term.

Maintain ADD, while revising Mar-27E TP to Rs1,800

To factor in Q4FY26 trends and management commentary, we raise our FY27-28E EPS by 2-4%; retain ADD with a revised Mar-27E TP of Rs1,800, implying FY28E P/B of 3.5x.

Cholamandam Investment: Financial Snapshot (Standalone)

Y/E March (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Net profits	42,585	52,196	65,741	80,093	96,930
AUM growth (%)	26.9	21.4	21.0	20.6	19.5
NII growth (%)	34.0	24.6	24.5	20.5	19.6
NIMs (%)	8.2	8.3	8.3	8.3	8.2
PPOP growth (%)	39.4	27.5	20.2	22.2	19.7
Adj. EPS (Rs)	50.6	61.2	75.6	90.4	107.3
Adj. EPS growth (%)	24.3	21.0	23.5	19.5	18.8
Adj. BV (INR)	280.9	356.7	430.6	510.7	628.6
Adj. BVPS growth (%)	20.7	27.0	20.7	18.6	23.1
RoA (%)	2.4	2.3	2.4	2.5	2.5
RoE (%)	19.7	19.3	19.4	19.4	19.0
P/E (x)	32.4	26.8	21.7	18.1	15.3
P/ABV (x)	5.8	4.6	3.8	3.2	2.6

Source: Company, Emkay Research

Target Price – 12M	Mar-27
Change in TP (%)	12.5
Current Reco.	ADD
Previous Reco.	ADD
Upside/(Downside) (%)	9.8

Stock Data	CIFC IN
52-week High (Rs)	1,832
52-week Low (Rs)	1,299
Shares outstanding (mn)	852.3
Market-cap (Rs bn)	1,397
Market-cap (USD mn)	14,696
Net-debt, FY27E (Rs mn)	NA
ADTV-3M (mn shares)	1.9
ADTV-3M (Rs mn)	3,410.7
ADTV-3M (USD mn)	35.9
Free float (%)	49.6
Nifty-50	24,119.3
INR/USD	95.1

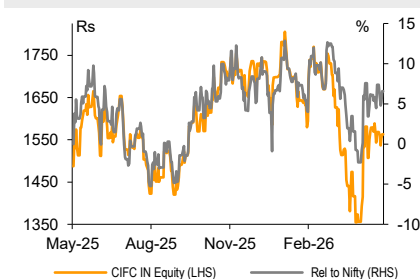
Shareholding, Mar-26

Promoters (%)	49.3
FPIs/MFs (%)	24.9/19.9

Price Performance

(%)	1M	3M	12M
Absolute	20.9	(5.7)	10.2
Rel. to Nifty	13.8	0.7	11.2

1-Year share price trend (Rs)



Avinash Singh

avinash.singh@emkayglobal.com
+91-22-66121327

Kishan Rungta

kishan.rungta@emkayglobal.com
+91-22-66242490

Exhibit 1: Actual vs estimates

CIFIC - Q4FY26 (Rs mn)						Change		4QFY26	
Results snapshot	Q4FY25	Q1FY26	Q2FY26	Q3FY26	Q4FY26	QoQ	YoY	Estimates	variation
Business assets	1,847,460	1,921,480	1,991,590	2,107,220	2,243,330	6.5%	21.4%		
NII	30,557	31,838	33,787	35,808	38,551	7.7%	26.2%	38,380	0.4%
Total income	37,584	38,645	40,746	43,423	47,892	10.3%	27.4%	46,095	3.9%
PPoP	23,315	24,117	24,578	26,432	29,838	12.9%	28.0%	28,589	4.4%
Provision	6,253	8,821	8,970	9,103	8,464	-7.0%	35.4%	9,398	-9.9%
PBT	17,062	15,296	15,608	17,329	21,374	23.3%	25.3%	19,191	11.4%
PAT	12,667	11,359	11,553	12,877	16,407	27.4%	29.5%	14,307	14.7%
Credit cost	1.39%	1.87%	1.83%	1.78%	1.56%	-22bps	16bps	1.73%	-18bps
GS3	2.81%	3.16%	3.35%	3.36%	3.05%	-31bps	24bps	3.10%	-5bps
NS3	1.56%	1.80%	1.93%	1.94%	1.63%	-31bps	7bps	1.8%	-16bps

Source: Company, Bloomberg, Emkay Research

Exhibit 2: Change in estimates

Y/e Mar (Rs mn)	FY27E			FY28E			FY29E		
	Earlier	Revised	Change	Earlier	Revised	Change	Earlier	Revised	Change
Disbursement	1,266,092	1,294,590	2.3%	1,478,518	1,513,827	2.4%	NA	1,775,987	NA
AUM	2,654,949	2,715,385	2.3%	3,150,267	3,275,530	4.0%	NA	3,913,544	NA
Net interest income	172,916	174,267	0.8%	206,592	210,027	1.7%	NA	251,199	NA
Total income	203,094	206,221	1.5%	241,436	247,875	2.7%	NA	295,847	NA
Opex	78,845	80,083	1.6%	89,981	93,758	4.2%	NA	111,431	NA
PPOP	124,249	126,138	1.5%	151,456	154,118	1.8%	NA	184,416	NA
Provisions	40,392	37,657	-6.8%	46,643	46,321	-0.7%	NA	53,958	NA
PAT	62,306	65,741	5.5%	77,876	80,093	2.8%	NA	96,930	NA
EPS (Rs)	72.6	75.6	4.2%	89.0	90.4	1.6%	NA	107.3	NA
BV (Rs)	426	431	1.2%	527	511	-3.1%	NA	629	NA
Networth	365,277	374,342	2.5%	461,402	452,663	-1.9%	NA	567,752	NA
NIM+Fees	8.32%	8.32%	0bps	8.32%	8.28%	-4bps	NA	8.23%	NA
Cost-to-income ratio	38.8%	38.8%	1bps	37.3%	37.8%	56bps	NA	37.7%	NA
Opex-to-AUM	3.23%	3.23%	0bps	3.10%	3.13%	3bps	NA	3.10%	NA
Disbursement growth	15.3%	16.0%	67bps	16.8%	16.9%	16bps	NA	17.3%	NA
AUM growth	19.2%	21.0%	183bps	18.7%	20.6%	197bps	NA	19.5%	NA
Credit costs	1.65%	1.52%	-14bps	1.61%	1.55%	-6bps	NA	1.50%	NA
ROA	2.37%	2.45%	8bps	2.50%	2.49%	-1bps	NA	2.52%	NA
ROE	19.2%	19.4%	21bps	18.8%	19.4%	53bps	NA	19.0%	NA

Source: Company, Emkay Research

Exhibit 3: Valuation metrics

	CMP/TP (Rs)	Upside	Mkt Cap (Rs bn)	P/BV (x)			P/E (x)			RoA (%)			RoE (%)			Book Value (Rs/sh)			EPS (Rs)		
				FY27E	FY28E	FY29E	FY27E	FY28E	FY29E	FY27E	FY28E	FY29E	FY27E	FY28E	FY29E	FY27E	FY28E	FY29E	FY27E	FY28E	FY29E
At current market price	1,640	10%	1,397	3.8	3.2	2.6	21.7	18.1	15.3	2.4	2.5	2.5	19.3	19.4	19.4	431	511	629	75.6	90.4	107.3
At target price	1,800		1,332	4.2	3.5	2.9	23.8	19.9	16.8	2.4	2.5	2.5	19.3	19.4	19.4	431	511	629	75.6	90.4	107.3

Source: Company, Emkay Research

This report is intended for Team White Marquee Solutions (team.emkay@whitemarquesolutions)

Exhibit 4: Quarterly earnings snapshot

CIFIC - Q4FY26 (Rs mn)	Q4FY25	Q1FY26	Q2FY26	Q3FY26	Q4FY26	QoQ chg	YoY chg
Net interest income	30,557	31,838	33,787	35,808	38,551	7.7%	26.2%
Other income	7,027	6,807	6,959	7,616	9,340	22.6%	32.9%
Total income	37,584	38,645	40,746	43,423	47,892	10.3%	27.4%
Operating expenses	14,269	14,528	16,169	16,991	18,054	6.3%	26.5%
Operating profit	23,315	24,117	24,578	26,432	29,838	12.9%	28.0%
Provisions	6,253	8,821	8,970	9,103	8,464	-7.0%	35.4%
Credit costs	1.4%	1.9%	1.8%	1.8%	1.6%	-22bps	16bps
PBT	17,062	15,296	15,608	17,329	21,374	23.3%	25.3%
Tax	4,395	3,937	4,054	4,452	4,967	11.5%	13.0%
Tax rate	25.8%	25.7%	26.0%	25.7%	23.2%	0bps	-252bps
PAT	12,667	11,359	11,553	12,877	16,407	27.4%	29.5%
Disbursements	264,190	243,260	244,420	299,620	329,130	9.8%	24.6%
Total AUM	1,847,460	1,921,480	1,991,590	2,107,220	2,243,330	6.5%	21.4%
Net worth	236,274	247,150	258,946	275,771	304,040	10.3%	28.7%
ROA	2.6%	2.2%	2.2%	2.3%	2.8%	46bps	20bps
ROE	21.9%	18.8%	18.3%	19.3%	22.6%	337bps	71bps
GS3	2.81%	3.16%	3.35%	3.36%	3.05%	-31bps	24bps
NS3	1.56%	1.80%	1.93%	1.94%	1.63%	-31bps	7bps
PCR	45.27%	43.71%	43.23%	43.03%	47.29%	425bps	202bps

Source: Company, Emkay Research

Exhibit 5: AUM trend

(Rs bn)	Q1FY24	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26	Q3FY26	Q4FY26
Vehicle Finance	710.7	754.0	796.4	845.0	886.4	920.1	966.7	1,012.6	1,047.2	1,075.7	1,129.4	1,195.6
Home Loan	95.3	108.0	120.9	134.6	145.7	158.9	171.2	184.3	194.0	204.1	216.9	226.9
LAP	228.7	247.2	268.9	298.6	321.4	348.2	375.6	414.4	439.4	463.0	491.6	523.0
New Segment	113.4	133.3	152.1	178.1	201.0	219.2	232.1	236.2	240.9	248.8	269.3	297.9
Total	1,148.0	1,242.5	1,338.3	1,456.3	1,554.4	1,646.4	1,745.7	1,847.5	1,921.5	1,991.6	2,107.2	2,243.3

Source: Company, Emkay Research

Exhibit 6: Disbursement trend

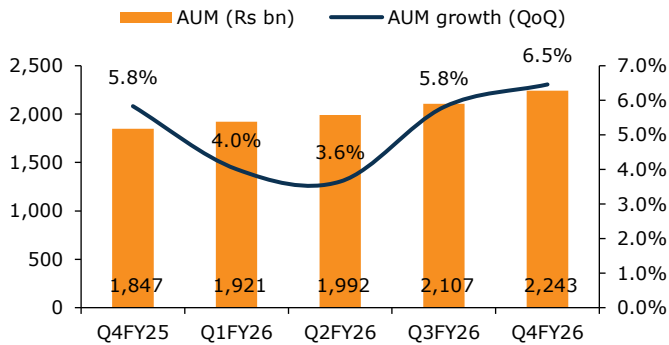
(Rs bn)	Q1FY24	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26	Q3FY26	Q4FY26
Vehicle Finance	113.0	117.3	123.5	129.6	127.7	123.4	143.9	144.3	136.5	135.4	168.1	181.3
Home Loan	14.5	15.8	15.9	17.5	17.8	18.2	18.2	19.8	17.6	17.0	20.1	19.0
LAP	26.8	31.9	34.1	42.7	38.7	43.0	42.1	55.4	47.1	46.3	52.9	58.4
New Segment	45.8	50.4	50.3	58.0	59.1	58.6	53.9	44.7	42.1	45.8	58.7	70.5
Total	200.2	215.4	223.8	247.9	243.3	243.1	258.1	264.2	243.3	244.4	299.6	329.1

Source: Company, Emkay Research

This report is intended for Team White Marque Solutions (team.emkay@whitemarqueresolutions.com)

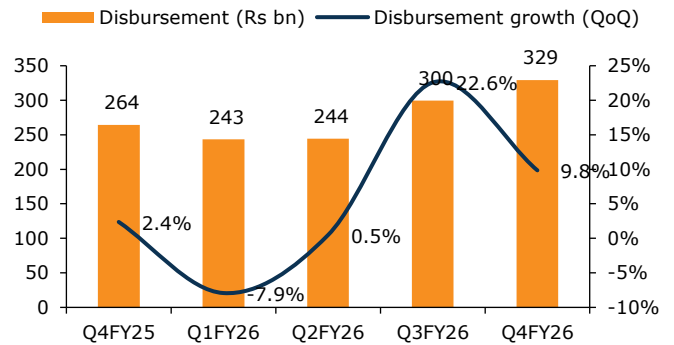
Results in charts

Exhibit 7: AUM continues to grow in line with guidance



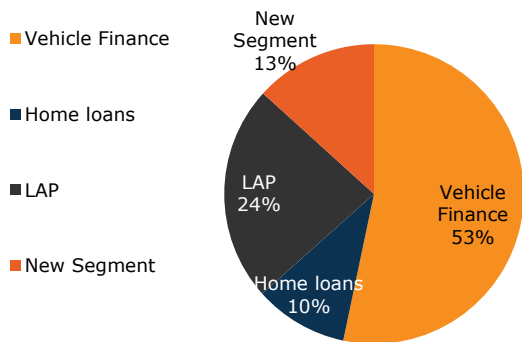
Source: Company, Emkay Research

Exhibit 8: Strong sequential disbursement growth



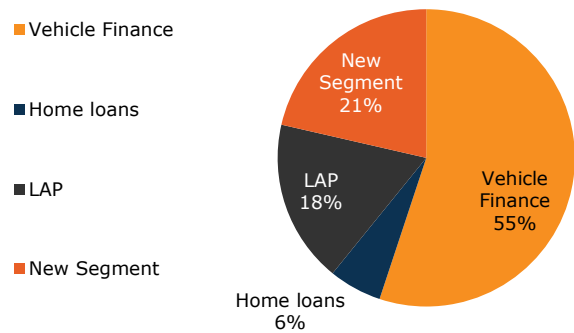
Source: Company, Emkay Research

Exhibit 9: Broad AUM mix as of Q4FY26



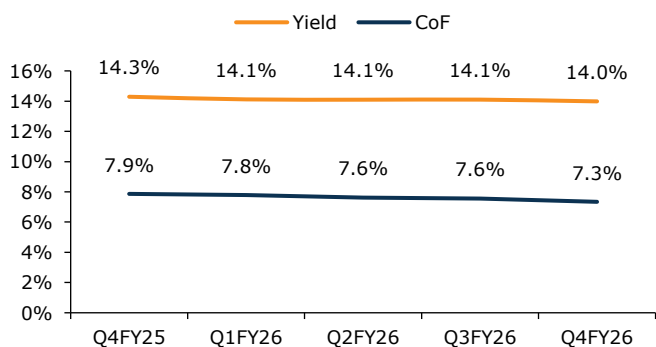
Source: Company, Emkay Research

Exhibit 10: Broad disbursement mix in Q4FY26



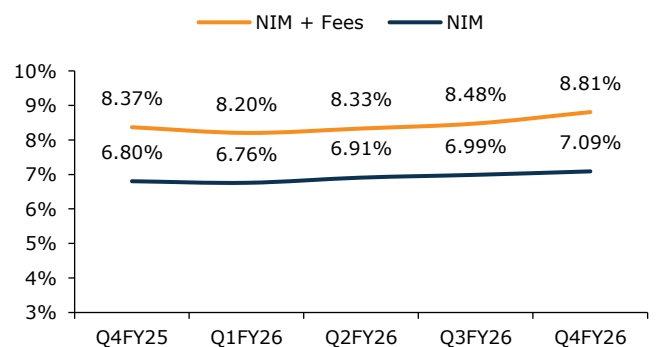
Source: Company, Emkay Research

Exhibit 11: CoF to moderate further in Q4FY26



Source: Company, Emkay Research

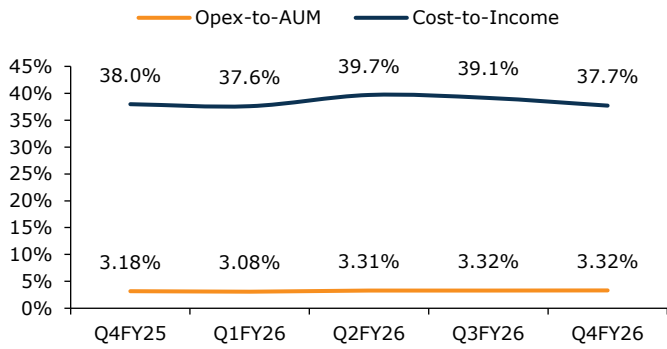
Exhibit 12: NIM improvement led by moderating CoF



Source: Company, Emkay Research

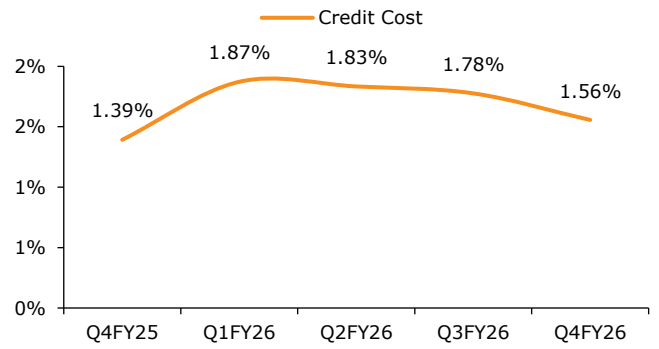
This report is intended for Team White Marquee Solutions (team.emkay@whitemarquesolutions)

Exhibit 13: Opex was stable, despite the impact of the new labor law



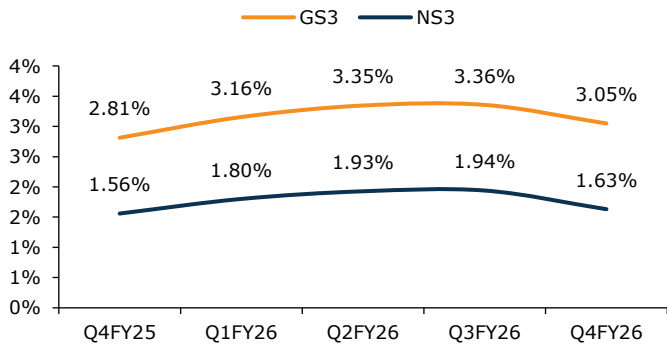
Source: Company, Emkay Research

Exhibit 14: Credit costs improved despite a one-time management overlay of Rs2bn



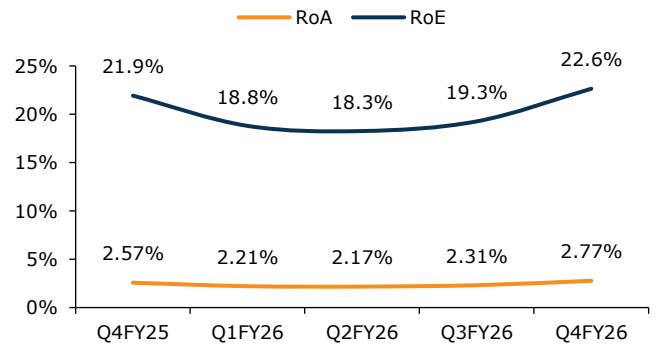
Source: Company, Emkay Research

Exhibit 15: Asset quality was stable



Source: Company, Emkay Research

Exhibit 16: Overall profitability improved

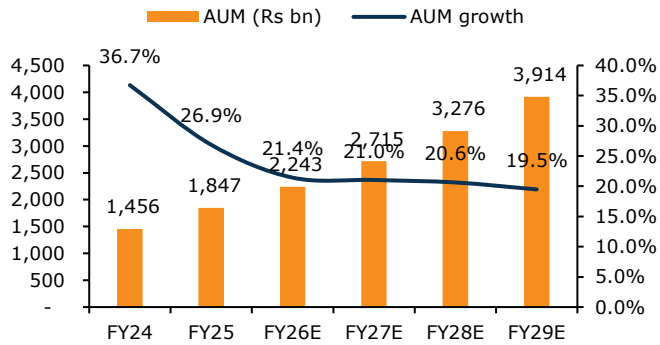


Source: Company, Emkay Research

This report is intended for Team White Marque Solutions (team.emkay@whitemarquesolutions)

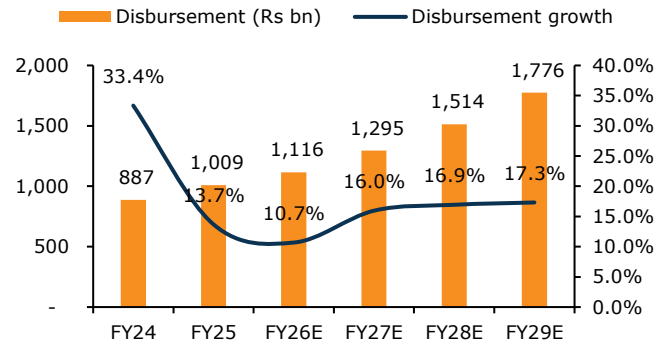
Story in charts

Exhibit 17: AUM is expected to grow ~20% over FY27-29



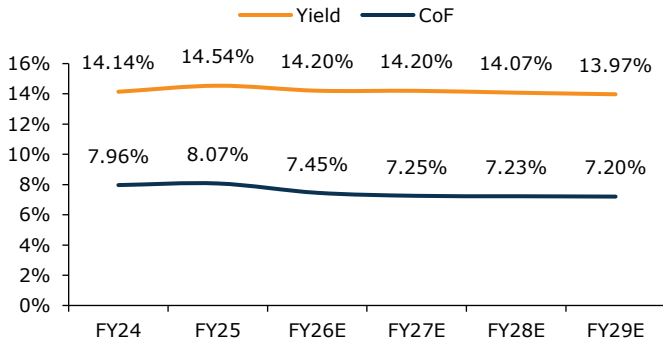
Source: Company, Emkay Research

Exhibit 18: Q4FY26 disbursements momentum to continue in FY27E



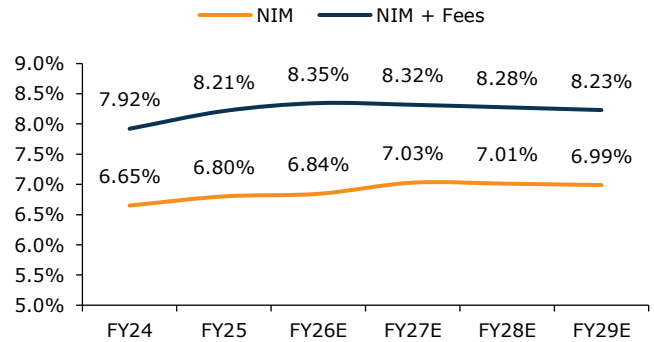
Source: Company, Emkay Research

Exhibit 19: Yields expected to be broadly stable



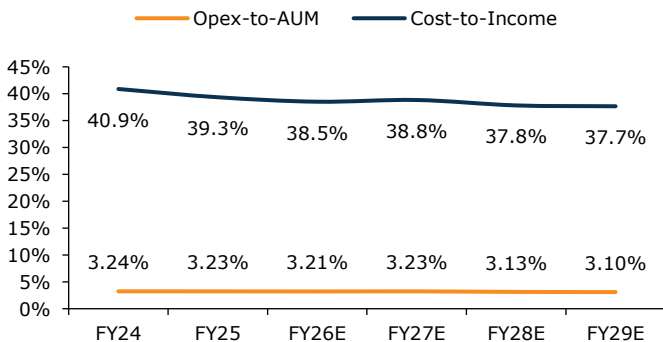
Source: Company, Emkay Research

Exhibit 20: Margin expansion led by moderating COF and stable yields



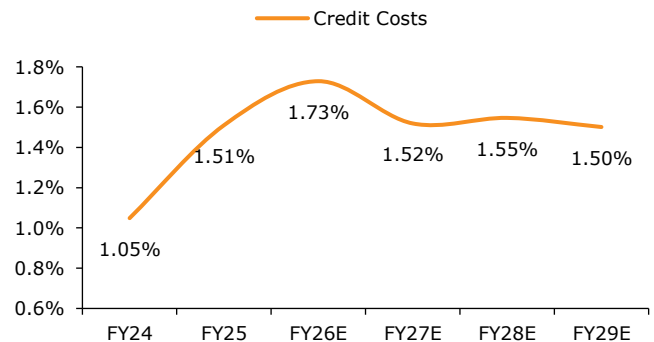
Source: Company, Emkay Research

Exhibit 21: Opex ratio to remain range-bound



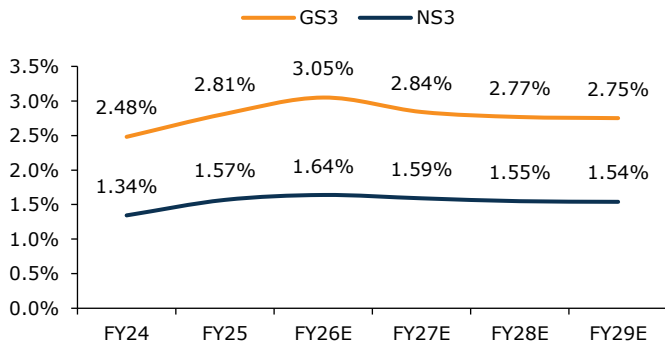
Source: Company, Emkay Research

Exhibit 22: Credit costs to moderate further, led by superior underwriting and collections

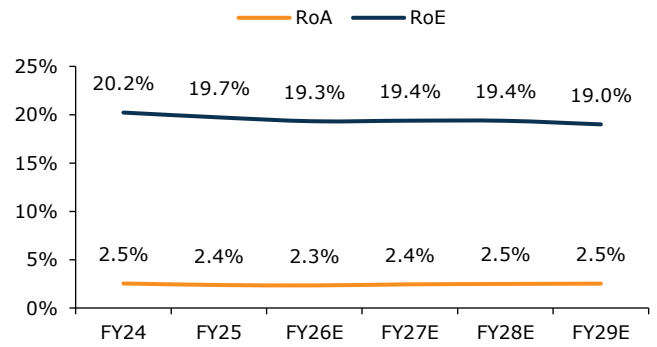


Source: Company, Emkay Research

This report is intended for Team White Marquee Solutions (team.emkay@whitemarquesolutions)

Exhibit 23: Asset quality to improve gradually on account of better collection and recovery

Source: Company, Emkay Research

Exhibit 24: Healthy profitability

Source: Company, Emkay Research

This report is intended for Team White Marque Solutions (team.emkay@whitemarquesolutions)

Management call highlights

- The quarter reflected strong operating momentum, with disbursements growing ~25% YoY and AUM expanding ~21%, driven by strong disbursement momentum across vehicle finance, MSME, and consumer businesses. Growth was well diversified, with all major segments contributing, while newer businesses continued to scale up meaningfully.
- Vehicle finance remained a key driver, supported by healthy demand across PV, CV, and used segments. Importantly, the management highlighted that on-ground demand trends remained robust even through April, with no visible stress or behavioral change despite macro uncertainties. Early delinquencies, non-starters, and bounce trends have improved YoY, indicating better portfolio seasoning and credit selection.
- MSME and mortgage segments (LAP, HL, SME, SBPL) continued to deliver strong AUM growth, supported by branch expansion and improving productivity of newer geographies. While home loan disbursements witnessed temporary moderation due to operational factors (elections, documentation delays), the underlying demand remains intact, with growth expected to pick up.
- Consumer businesses, particularly CSEL and gold loans, are emerging as strong growth engines. CSEL has seen a sharp improvement in loan losses and is transitioning toward a more stable, higher-quality portfolio mix. The management expects CSEL's ROA to cross 3% going forward, with growth supported by both unsecured lending and consumer durable financing. Gold loans are being scaled with a granular retail strategy, with ticket sizes reducing (~Rs0.2mn from Rs0.3mn earlier), while maintaining strong yields (~15%).
- Margins improved meaningfully, with NIM expanding ~40bps YoY, driven by moderation in cost of funds. The management expects NIMs to sustain at ~8% going ahead, with higher yields from new businesses offsetting any marginal rise in funding costs.
- Asset quality trends continued to show steady improvement. Credit costs declined ~20bps QoQ (pre-overlay), supported by better collection efficiency and lower delinquencies across buckets. Improvement in the 30–90 DPD buckets has led to moderation in Stage 2 and Stage 3 assets. Vehicle finance and CSEL are expected to be key contributors to further reduction in credit costs.
- The company created a Rs2bn management overlay as a precaution against potential macro disruptions (crude price volatility, global supply chain risks), without any change in underlying PD/LGD assumptions. The management indicated that this buffer is conservative in nature and, as of now, does not see a need for additional provisioning.
- Operating expenses were stable at ~3–3.1% of assets, despite investments in new businesses (gold loans, consumer durables, tech/AI). Collection costs have stayed contained despite improved recovery efficiency, reflecting stronger operating leverage and process efficiencies.
- Liquidity and balance sheet strength remain robust, with no negative ALM mismatches and a strong liquidity buffer (~Rs210bn). Capital adequacy stands comfortable (~19% CAR, ~14.7% Tier 1), with CCD conversion largely completed (to be fully converted by Q1FY27-end).
- On capital strategy, the management indicated that equity raise would be considered if Tier 1 falls to ~13%, though internal accruals should be sufficient to support ~20–23% growth. However, capital may be raised opportunistically if strong growth opportunities emerge.
- Branch expansion remains a key growth lever, with ~360 new gold loan branches (scaling from ~120 to ~480), alongside ~100 additions each in vehicle finance, home loans, and LAP, with most non-gold expansion driven via a hub-and-spoke/shared branch model leveraging the existing VF network.
- Competitive intensity is stable, with no significant change observed over the last few months across key segments, including vehicle finance.

This report is intended for Team White Marquis Solutions (team.emkay@whitemarquesolutions)

- The management continues to invest in underwriting analytics, which has already begun reflecting in better portfolio quality across vehicle finance, CSEL, and CD segments, and is expected to structurally reduce credit costs going forward.
- **Guidance for FY27**
 - AUM growth: ~20–23% (VF ~18% AUM growth; LAP/HL ~25–30%; emerging segments to grow faster on a low base)
 - Credit costs: ~1.5% (to improve further going forward)
 - NIM: ~8%
 - RoTA: ~3.5% pre-tax

This report is intended for Team White Marque Solutions (team.emkay@whitemarquesolutions)

Cholamandalam Investment: Standalone Financials and Valuations

Profit & Loss					
Y/E March (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Interest Income	237,200	283,726	341,444	408,924	487,113
Interest Expense	124,849	143,742	167,177	198,897	235,914
Net interest income	112,351	139,984	174,267	210,027	251,199
NII growth (%)	34.0	24.6	24.5	20.5	19.6
Non interest income	23,348	30,722	31,954	37,848	44,648
Total income	135,699	170,706	206,221	247,875	295,847
Operating expenses	53,388	65,742	80,083	93,758	111,431
PPOP	82,311	104,965	126,138	154,118	184,416
PPOP growth (%)	39.4	27.5	20.2	22.2	19.7
Provisions & contingencies	24,943	35,358	37,657	46,321	53,958
PBT	57,369	69,607	88,480	107,797	130,458
Extraordinary items	0	0	0	0	0
Tax expense	14,783	17,411	22,739	27,704	33,528
Minority interest	-	-	-	-	-
Income from JV/Associates	-	-	-	-	-
Reported PAT	42,585	52,196	65,741	80,093	96,930
PAT growth (%)	24.4	22.6	26.0	21.8	21.0
Adjusted PAT	42,585	52,196	65,741	80,093	96,930
Diluted EPS (Rs)	50.6	61.5	76.2	91.1	108.2
Diluted EPS growth (%)	23.0	21.7	23.9	19.5	18.7
DPS (Rs)	2.0	2.0	2.0	2.0	2.0
Dividend payout (%)	4.0	3.3	2.6	2.2	1.9
Effective tax rate (%)	25.8	25.0	25.7	25.7	25.7
Net interest margins (%)	8.2	8.3	8.3	8.3	8.2
Cost-income ratio (%)	39.3	38.5	38.8	37.8	37.7
PAT/PPOP (%)	51.7	49.7	52.1	52.0	52.6
Shares outstanding (mn)	841.3	852.4	857.7	857.7	857.7

Source: Company, Emkay Research

Asset quality and other metrics					
Y/E March (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Asset quality					
GNPL - Stage 3	52,130	67,670	76,188	89,516	106,312
NNPL - Stage 3	28,530	35,670	41,903	49,234	58,472
GNPL ratio - Stage 3 (%)	2.8	3.0	2.8	2.8	2.8
NNPL ratio - Stage 3 (%)	1.6	1.6	1.6	1.5	1.5
ECL coverage - Stage 3 (%)	45.3	47.3	45.0	45.0	45.0
ECL coverage - 1 & 2 (%)	0.6	0.5	0.5	0.5	0.5
Gross slippage - Stage 3	-	-	-	-	-
Gross slippage ratio (%)	-	-	-	-	-
Write-off ratio (%)	0	0	20.0	20.0	20.0
Total credit costs (%)	1.5	1.7	1.5	1.5	1.5
NNPA to networth (%)	12.1	11.7	11.2	10.9	10.3
Capital adequacy					
Total CAR (%)	19.8	19.2	23.8	23.9	24.9
Tier-1 (%)	14.4	14.7	19.3	19.4	20.4
Miscellaneous					
Total income growth (%)	35.9	25.8	20.8	20.2	19.4
Opex growth (%)	30.8	23.1	21.8	17.1	18.8
PPOP margin (%)	5.0	5.1	5.1	5.1	5.1
Credit costs-to-PPOP (%)	30.3	33.7	29.9	30.1	29.3
Loan-to-Assets (%)	90.2	88.8	90.1	90.5	90.7
Yield on loans (%)	14.4	13.9	13.8	13.7	13.6
Cost of funds (%)	8.1	7.5	7.3	7.2	7.2
Spread (%)	6.3	6.4	6.5	6.4	6.4

Source: Company, Emkay Research

Balance Sheet					
Y/E March (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Share capital	1,683	1,705	1,715	1,715	1,715
Reserves & surplus	234,592	302,335	372,627	450,947	566,037
Net worth	236,274	304,040	374,342	452,663	567,752
Borrowings	1,749,461	2,108,670	2,502,227	3,002,515	3,549,389
Other liabilities & prov.	30,741	37,662	47,078	56,494	67,792
Total liabilities & equity	2,016,476	2,450,373	2,923,648	3,511,671	4,184,933
Net loans	1,819,299	2,175,710	2,633,923	3,177,264	3,796,138
Investments	63,904	66,380	75,067	90,075	106,482
Cash, other balances	94,007	146,110	149,163	177,530	213,846
Interest earning assets	1,977,210	2,388,200	2,858,153	3,444,870	4,116,465
Fixed assets	17,469	18,340	20,174	21,183	22,242
Other assets	21,798	43,833	45,321	45,618	46,226
Total assets	2,016,476	2,450,373	2,923,648	3,511,671	4,184,933
BVPS (Rs)	280.9	356.7	430.6	510.7	628.6
Adj. BVPS (INR)	280.9	356.7	430.6	510.7	628.6
Gross loans	1,853,400	2,219,420	2,682,391	3,234,663	3,864,430
Total AUM	1,847,460	2,243,330	2,715,385	3,275,530	3,913,544
On balance sheet	1,819,290	2,176,050	2,633,923	3,177,264	3,796,138
Off balance sheet	28,170	67,280	81,462	98,266	117,406
Disbursements	1,008,700	1,116,420	1,294,590	1,513,827	1,775,987
Disbursements growth (%)	13.7	10.7	16.0	16.9	17.3
Loan growth (%)	26.0	19.6	21.1	20.6	19.5
AUM growth (%)	26.9	21.4	21.0	20.6	19.5
Borrowings growth (%)	30.1	20.5	18.7	20.0	18.2
Book value growth (%)	20.7	27.0	20.7	18.6	23.1

Source: Company, Emkay Research

Valuations and key Ratios					
Y/E March	FY25	FY26	FY27E	FY28E	FY29E
P/E (x)	32.4	26.8	21.7	18.1	15.3
P/B (x)	5.8	4.6	3.8	3.2	2.6
P/ABV (x)	5.8	4.6	3.8	3.2	2.6
P/PPOP (x)	0.0	0.0	0.0	0.0	0.0
Dividend yield (%)	0.1	0.1	0.1	0.1	0.1
Dupont-RoE split (%)					
NII/avg AUM	6.8	6.8	7.0	7.0	7.0
Other income	1.4	1.5	1.3	1.3	1.2
Securitization income	0	0	0	0	0
Opex	1.2	1.2	1.1	1.1	1.0
Employee expense	2.0	2.0	2.1	2.1	2.1
PPOP	5.0	5.1	5.1	5.1	5.1
Provisions	1.5	1.7	1.5	1.5	1.5
Tax expense	0.9	0.9	0.9	0.9	0.9
RoAUM (%)	2.6	2.6	2.7	2.7	2.7
Leverage ratio (x)	7.7	7.6	7.3	7.2	7.0
RoE (%)	19.7	19.3	19.4	19.4	19.0

Quarterly data				
Rs mn, Y/E Mar	Q1FY26	Q2FY26	Q3FY26	Q4FY26
NII	31,838	33,787	35,808	38,551
NIM (%)	8.2	8.3	8.5	8.8
PPOP	24,117	24,578	26,432	29,838
PAT	11,359	11,553	12,877	16,407
EPS (Rs)	13.50	13.73	15.25	19.25

Source: Company, Emkay Research

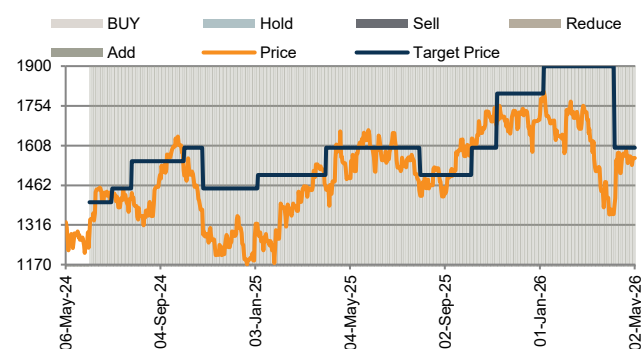
This report is intended for Team White Marquee Solutions (team.emkay@whitemarquesolutions)

RECOMMENDATION HISTORY - DETAILS

Date	Closing Price (Rs)	TP (Rs)	Rating	Analyst
06-Apr-26	1,393	1,600	Add	Avinash Singh
17-Mar-26	1,529	1,900	Add	Avinash Singh
02-Feb-26	1,594	1,900	Add	Avinash Singh
06-Jan-26	1,805	1,900	Add	Avinash Singh
07-Nov-25	1,704	1,800	Add	Avinash Singh
06-Oct-25	1,634	1,600	Add	Avinash Singh
01-Aug-25	1,423	1,500	Add	Avinash Singh
07-Jul-25	1,514	1,600	Add	Avinash Singh
05-Jun-25	1,512	1,600	Add	Avinash Singh
29-Apr-25	1,485	1,600	Add	Avinash Singh
10-Apr-25	1,431	1,600	Add	Avinash Singh
03-Apr-25	1,445	1,600	Add	Avinash Singh
27-Feb-25	1,439	1,500	Add	Avinash Singh
01-Feb-25	1,266	1,500	Add	Avinash Singh
06-Jan-25	1,294	1,500	Add	Avinash Singh
05-Dec-24	1,291	1,450	Add	Avinash Singh
04-Dec-24	1,292	1,450	Add	Avinash Singh
28-Oct-24	1,280	1,450	Add	Avinash Singh
04-Oct-24	1,497	1,600	Add	Avinash Singh
02-Sep-24	1,486	1,550	Add	Avinash Singh

Source: Company, Emkay Research

RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

This report is intended for Team White Marque Solutions (team.emkay@whitemarquesolutions)

GENERAL DISCLOSURE/DISCLAIMER BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Emkay Global Financial Services Limited (CIN-L67120MH1995PLC084899) and its affiliates are a full-service, brokerage, investment banking, investment management and financing group. Emkay Global Financial Services Limited (EGFSL) along with its affiliates are participants in virtually all securities trading markets in India. EGFSL was established in 1995 and is one of India's leading brokerage and distribution house. EGFSL is a corporate trading member of BSE Limited (BSE), National Stock Exchange of India Limited (NSE), MCX Stock Exchange Limited (MCX-SX), Multi Commodity Exchange of India Ltd (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) (hereinafter referred to be as "Stock Exchange(s)"). EGFSL along with its [affiliates] offers the most comprehensive avenues for investments and is engaged in the businesses including stock broking (Institutional and retail), merchant banking, commodity broking, depository participant, portfolio management and services rendered in connection with distribution of primary market issues and financial products like mutual funds, fixed deposits. Details of associates are available on our website i.e. www.emkayglobal.com.

EGFSL is registered as Research Analyst with the Securities and Exchange Board of India ("SEBI") bearing registration Number INH000000354 as per SEBI (Research Analysts) Regulations, 2014. EGFSL hereby declares that it has not defaulted with any Stock Exchange nor its activities were suspended by any Stock Exchange with whom it is registered in last five years. However, SEBI and Stock Exchanges had conducted their routine inspection and based on their observations have issued advice letters or levied minor penalty on EGFSL for certain operational deviations in ordinary/routine course of business. EGFSL has not been debarred from doing business by any Stock Exchange / SEBI or any other authorities; nor has its certificate of registration been cancelled by SEBI at any point of time.

EGFSL offers research services to its existing clients as well as prospects. The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

This report is based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed. This report and information herein is solely for informational purpose and shall not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Though disseminated to all the clients simultaneously, not all clients may receive this report at the same time. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient.

EGFSL and/or its affiliates may seek investment banking or other business from the company or companies that are the subject of this material. EGFSL may have issued or may issue other reports (on technical or fundamental analysis basis) of the same subject company that are inconsistent with and reach different conclusion from the information, recommendations or information presented in this report or are contrary to those contained in this report. Users of this report may visit www.emkayglobal.com to view all Research Reports of EGFSL. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the research published by any other analyst or by associate entities of EGFSL; our proprietary trading, investment businesses or other associate entities may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest including but not limited to those stated herein. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein. All material presented in this report, unless specifically indicated otherwise, is under copyright to Emkay. None of the material, nor its content, nor any copy of it, may be altered in any way, transmitted to, copied or distributed to any other party, without the prior express written permission of EGFSL. All trademarks, service marks and logos used in this report are trademarks or registered trademarks of EGFSL or its affiliates. The information contained herein is not intended for publication or distribution or circulation in any manner whatsoever and any unauthorized reading, dissemination, distribution or copying of this communication is prohibited unless otherwise expressly authorized. Please ensure that you have read "Risk Disclosure Document for Capital Market and Derivatives Segments" as prescribed by Securities and Exchange Board of India before investing in Indian Securities Market. In so far as this report includes current or historic information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed.

This report has not been reviewed or authorized by any regulatory authority. There is no planned schedule or frequency for updating research report relating to any issuer/subject company.

Please contact the primary analyst for valuation methodologies and assumptions associated with the covered companies or price targets.

Disclaimer for U.S. persons only: Research report is a product of Emkay Global Financial Services Ltd., under Marco Polo Securities 15a6 chaperone service, which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of Financial Institutions Regulatory Authority (FINRA) or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor. In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors. Emkay Global Financial Services Ltd. has entered into a chaperoning agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo"). Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

This report is intended for Team White Marque Solutions (team.emkay@whitemarqueresolutions.com)

RESTRICTIONS ON DISTRIBUTION

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation. Except otherwise restricted by laws or regulations, this report is intended only for qualified, professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions. Specifically, this document does not constitute an offer to or solicitation to any U.S. person for the purchase or sale of any financial instrument or as an official confirmation of any transaction to any U.S. person. Unless otherwise stated, this message should not be construed as official confirmation of any transaction. No part of this document may be distributed in Canada or used by private customers in United Kingdom.

ANALYST CERTIFICATION BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL)

The research analyst(s) primarily responsible for the content of this research report, in part or in whole, certifies that the views about the companies and their securities expressed in this report accurately reflect his/her personal views. The analyst(s) also certifies that no part of his/her compensation was, is, or will be, directly or indirectly, related to specific recommendations or views expressed in the report. The research analyst (s) primarily responsible of the content of this research report, in part or in whole, certifies that he or his associated persons¹ may have served as an officer, director or employee of the issuer or the new listing applicant (which includes in the case of a real estate investment trust, an officer of the management company of the real estate investment trust; and in the case of any other entity, an officer or its equivalent counterparty of the entity who is responsible for the management of the issuer or the new listing applicant). The research analyst(s) primarily responsible for the content of this research report or his associate may have Financial Interests² in relation to an issuer or a new listing applicant that the analyst reviews. EGFSL has procedures in place to eliminate, avoid and manage any potential conflicts of interests that may arise in connection with the production of research reports. The research analyst(s) responsible for this report operates as part of a separate and independent team to the investment banking function of the EGFSL and procedures are in place to ensure that confidential information held by either the research or investment banking function is handled appropriately. There is no direct link of EGFSL compensation to any specific investment banking function of the EGFSL.

¹ An associated person is defined as (i) who reports directly or indirectly to such a research analyst in connection with the preparation of the reports; or (ii) another person accustomed or obliged to act in accordance with the directions or instructions of the analyst.

² Financial Interest is defined as interest that are commonly known financial interest, such as investment in the securities in respect of an issuer or a new listing applicant, or financial accommodation arrangement between the issuer or the new listing applicant and the firm or analysis. This term does not include commercial lending conducted at the arm's length, or investments in any collective investment scheme other than an issuer or new listing applicant notwithstanding the fact that the scheme has investments in securities in respect of an issuer or a new listing applicant.

COMPANY-SPECIFIC / REGULATORY DISCLOSURES BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) covered in this report:-

- EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her associate/relative's may have Financial Interest/proprietary positions in the securities recommended in this report as of May 04, 2026
- EGFSL, and/or Research Analyst does not market make in equity securities of the issuer(s) or company(ies) mentioned in this Report
Disclosure of previous investment recommendation produced:
- EGFSL may have published other investment recommendations in respect of the same securities / instruments recommended in this research report during the preceding 12 months. Please contact the primary analyst listed in the first page of this report to view previous investment recommendations published by EGFSL in the preceding 12 months.
- EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her relative's may have material conflict of interest in the securities recommended in this report as of May 04, 2026
- EGFSL, its affiliates and Research Analyst or his/her associate/relative's may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the May 04, 2026
- EGFSL or its associates may have managed or co-managed public offering of securities for the subject company in the past twelve months.
- EGFSL, its affiliates and Research Analyst or his/her associate may have received compensation in whatever form including compensation for investment banking or merchant banking or brokerage services or for products or services other than investment banking or merchant banking or brokerage services from securities recommended in this report (subject company) in the past 12 months.
- EGFSL, its affiliates and/or Research Analyst or his/her associate may have received any compensation or other benefits from the subject company or third party in connection with this research report.

Emkay Rating Distribution

Ratings	Expected Return within the next 12-18 months.
BUY	>15% upside
ADD	5-15% upside
REDUCE	5% upside to 15% downside
SELL	>15% downside

Emkay Global Financial Services Ltd.

CIN - L67120MH1995PLC084899

7th Floor, The Ruby, Senapati Bapat Marg, Dadar - West, Mumbai - 400028. India

Tel: +91 22 66121212 Fax: +91 22 66121299 Web: www.emkayglobal.com

This report is intended for Team White Marque Solutions (team.emkay@whitemarquessolutions)

OTHER DISCLAIMERS AND DISCLOSURES:**Other disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) :-**

EGFSL or its associates may have financial interest in the subject company.

Research Analyst or his/her associate/relative's may have financial interest in the subject company.

EGFSL or its associates and Research Analyst or his/her associate/ relative's may have material conflict of interest in the subject company. The research Analyst or research entity (EGFSL) have not been engaged in market making activity for the subject company.

EGFSL or its associates may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of public appearance or publication of Research Report.

Research Analyst or his/her associate/relatives may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of public appearance or publication of Research Report.

Research Analyst may have served as an officer, director or employee of the subject company.

EGFSL or its affiliates may have received any compensation including for investment banking or merchant banking or brokerage services from the subject company in the past 12 months. . Emkay may have issued or may issue other reports that are inconsistent with and reach different conclusion from the information, recommendations or information presented in this report or are contrary to those contained in this report. Emkay Investors may visit www.emkayglobal.com to view all Research Reports. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the research published by any other analyst or by associate entities of Emkay; our proprietary trading, investment businesses or other associate entities may make investment decisions that are inconsistent with the recommendations expressed herein. EGFSL or its associates may have received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months. EGFSL or its associates may have received any compensation or other benefits from the Subject Company or third party in connection with the research report. EGFSL or its associates may have received compensation from the subject company in the past twelve months. Subject Company may have been client of EGFSL or its affiliates during twelve months preceding the date of distribution of the research report and EGFSL or its affiliates may have co-managed public offering of securities for the subject company in the past twelve months.

This report is intended for Team White Marque Solutions (team.emkay@whitemarqueresolutions.com)